ENERGY TRANSFER

Fourth Quarter and Full-Year 2020 Earnings

February 17, 2021

ET LISTED NYSE

FORWARD-LOOKING STATEMENTS / LEGAL DISCLAIMER

Management of Energy Transfer LP (ET) will provide this presentation in conjunction with ET's 4th quarter earnings conference call. On the call, members of management may make statements about future events, outlook and expectations related to Panhandle Eastern Pipe Line Company, LP (PEPL), Sunoco LP (SUN), USA Compression Partners, LP (USAC), Energy Transfer Operating, L.P. (ETO) and ET (collectively, the Partnerships), and their subsidiaries and this presentation may contain statements about future events, outlook and expectations related to the Partnerships and their subsidiaries all of which statements are forward-looking statements. Any statement made by a member of management of the Partnerships on the earnings call and any statement in this presentation that is not a historical fact will be deemed to be a forward-looking statement. These forward-looking statements rely on a number of assumptions concerning future events that members of management of the Partnerships believe to be reasonable, but these statements are subject to a number of risks, uncertainties and other factors, many of which are outside the control of the Partnerships. While the Partnerships believe that the assumptions concerning these future events are reasonable, we caution that there are inherent risks and uncertainties in predicting these future events that could cause the actual results, performance or achievements of the Partnerships and their subsidiaries to be materially different. These risks and uncertainties are discussed in more detail in the filings made by the Partnerships with the Securities and Exchange Commission (SEC), copies of which are available to the public. In addition to the risks and uncertainties disclosed in our SEC filings, the Partnership have also been, or may in the future be, impacted by new or heightened risks related to the COVID-19 pandemic and the recent declines in commodity prices, and we cannot predict the length and ultimate impact of those risks. The Partnerships expressly disclaim any intention or obligation to revise or publicly update any forward-looking statements, whether as a result of new information, future events, or otherwise.

This presentation includes certain forward looking non-GAAP financial measures as defined under SEC Regulation G, including estimated adjusted EBITDA. Due to the forward-looking nature of the aforementioned non-GAAP financial measures, management cannot reliably or reasonably predict certain of the necessary components of the most directly comparable forward-looking GAAP measures without unreasonable effort. Accordingly, we are unable to present a quantitative reconciliation of such forward-looking non-GAAP financial measures to their most directly comparable forward-looking GAAP financial measures.

All references in this presentation to capacity of a pipeline, processing plant or storage facility relate to maximum capacity under normal operating conditions and with respect to pipeline transportation capacity, is subject to multiple factors (including natural gas injections and withdrawals at various delivery points along the pipeline and the utilization of compression) which may reduce the throughput capacity from specified capacity levels.

CURRENT HIGHLIGHTS

Operational

- Completed expansion of NGL export facilities at Nederland Terminal in December 2020
- Successfully loaded first VLEC at Nederland in January 2021
- Completion of LPG & Orbit expansions enhances unmatched connectivity between Mont Belvieu and Nederland
- Completed 50,000 barrel per day LPG expansion at Marcus Hook Terminal
- Completion of Marcus Hook and Nederland Terminal expansions brings total NGL export capacity to 1 million barrels per day

Financials

- Adjusted EBITDA:
  - Q4: $2.59B
  - FY: $10.53B
- DCF[1]:
  - Q4: $1.36B
  - FY: $5.74B
- Excess cash flow after distributions:
  - Q4: $950mm
  - FY: $3.27B
- Full-Year Growth Capital Spend: ~$3.05B

Strategic

- Leverage asset base to optimize efficiencies- results in reduced costs
- Formation of Alternative Energy Group which is focused on renewable projects including solar, wind and fuels
- FY recognized cost savings of over $500mm in G&A and Opex
  - ~$300-$350 million expected to be on going

Strong results with an asset base well position for future success

1. Distributable cash flow attributable to the partners of ET, as adjusted

2021 ADJUSTED EBITDA OUTLOOK

2021E Adjusted EBITDA ~$10.6-$11.0 billion

Guidance is for existing Energy Transfer business, excluding any contribution from Enable transaction

2020 to 2021 Drivers

+ NGL export activities and pipelines
+ NGL/gas prices
- Crude spreads
- Legacy contracts/renewals

+Organic Projects

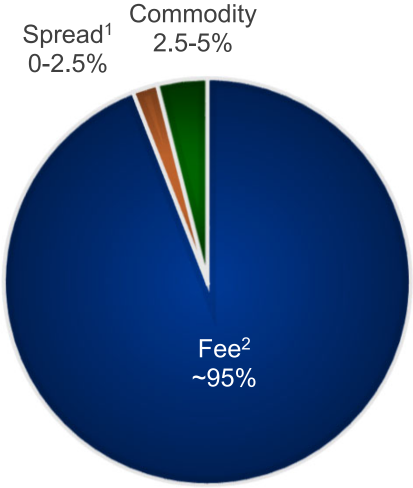
  +Mariner East System/PA Access

  +LPG Expansions

  +Orbit Ethane Export Terminal

  +Cushing to Nederland

2021E Adjusted EBITDA Breakout

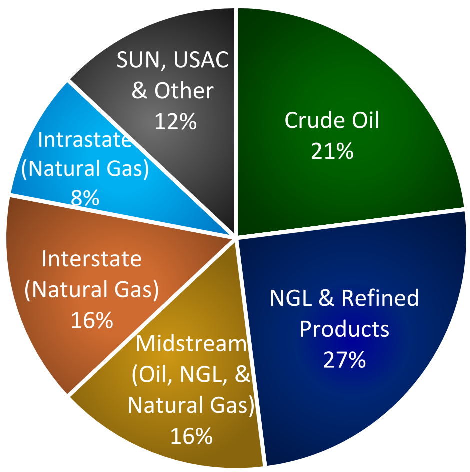


➢ Pricing and spread assumptions based on current futures markets

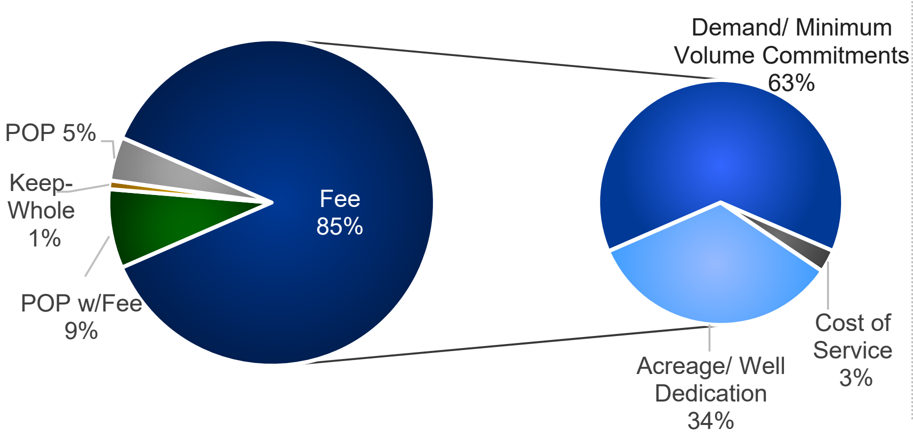
1. *Spread margin is pipeline basis, cross commodity and time spreads*
2. *Fee margins include transport and storage fees from affiliate customers at market rates*

EARNINGS SUPPORTED BY PREDOMINANTLY FEE-BASED CONTRACTS

2020 Full-Year Adjusted EBITDA by Segment



Midstream Segment Contract Mix By Volume



Segment	Contract Structure	Strength
Crude Oil	Fees from dedicated acreage, take-or-pay and throughput-based transportation, terminalling and storage	More than 9,500 miles connecting Permian, Bakken and Midcon Basins to U.S. markets, including Nederland terminal
NGL & Refined Products	Fees from plant dedications and take-or-pay transportation contracts, storage fees and fractionation fees, which are primarily frac-or-pay structures	~60 facilities connected to ET's NGL pipelines, and benefit from recent frac expansions at the Mont Belvieu complex
Interstate Transport & Storage	Fees based on reserved capacity, take-or-pay contacts	Connected to all major U.S. supply basins and demand markets, including exports
Midstream	Minimum volume commitment (MVC), acreage dedication, utilization-based fees and percent of proceeds (POP)	Significant acreage dedications, including assets in Permian, Eagle Ford, and Marcellus/Utica Basins
Intrastate Transport & Storage	Reservation charges and transport fees based on utilization	Largest intrastate pipeline system in the U.S. with interconnects to TX markets, as well as major consumption areas throughout the US

DISCIPLINED INVESTMENTS WITH HIGHER RETURNS FOCUS

2021E Growth Capital: ~$1.45 billion

Includes ~$250 million of 2020 planned capital that has been deferred into 2021. Accounting for this deferral, the updated 2021 growth capital guidance represents a reduction of ~$100 million from previous guidance.

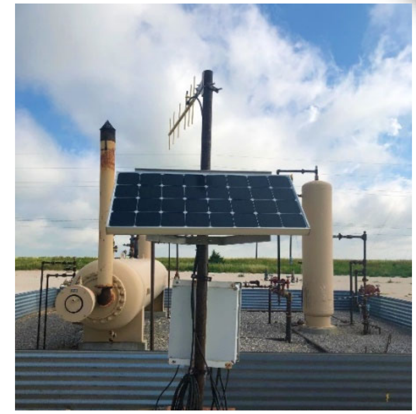
		% of 2021E[1]
NGL & Refined Products	• Mariner East system (ME2, ME2X) • Nederland LPG facilities • Multiple projects < $50mm	52%
Midstream	• Gathering and processing and compression projects primarily in West Texas and the Northeast (slowed pace of development in accordance with demand)	19%
Crude Oil	• Bakken pipeline optimization • Ted Collins Link • Cushing to Nederland • Multiple projects < $50mm	20%

2022E and 2023E Growth Capital: ~$500-700 million per year

Expect to generate a significant amount of excess cash flow in 2021

1. *Intra/Interstate and other segments estimated at ~9%*

ALTERNATIVE ENERGY GROUP



WE DO THE RIGHT THING

Dual Drive Compressors - Established in 2012

- Patented technology that allows for switching between electric motors and natural gas engines to drive compressors, and offers the industry a more efficient compression system, helping reduce greenhouse gas emissions
- In 2020, this technology allowed ET to reduce direct CO_2 emissions by more than 630,000 tons

Renewable Energy Use

- Approximately 20% of the electrical energy ET purchases originates from a renewable energy source

Renewable Fuels

- Evaluating opportunities to transport renewable diesel and renewable natural gas
- Benefit from significant current asset footprint

Solar

- Entered into first-ever dedicated solar contract which anchors a 28 megawatt solar facility (Maplewood 2); currently under construction in W. Texas
- Operate approximately 18,000 solar panel-powered metering stations across the country
- In advanced discussions to anchor the development of another solar project in Texas

Repurpose Existing Assets

- Evaluating extensive acreage of reclaimed coal mines and timber properties in WV, VA, KY and ND to develop solar and wind projects
- Pursuing opportunities to utilize ET's significant asset footprint to facilitate the transportation of renewable fuels, CO_2 and other products

Carbon Capture Utilization and Sequestration

- Currently pursuing projects related to gathering and processing facilities
- Evaluating opportunities to capture carbon from ET and third-party facilities in the Northeast and transport CO_2 through existing underutilized ET pipelines in close proximity to CO_2 sources
- Provide cash flows to Energy Transfer with minimal capital requirements due to structures that allow monetization of federal tax credits

Focused on leveraging significant asset base and energy industry expertise to develop projects to reduce environmental footprint throughout operations

NON-GAAP RECONCILIATION

Energy Transfer LP
Reconciliation of Non-GAAP Measures

	Full Year 2017 [b]	Full Year 2018 [b]	Full Year 2019	2020 Q1	2020 Q2	2020 Q3	2020 Q4	2020 YTD
Net income [a]	$ 2,315	$ 3,420	$ 4,825	$ (964)	$ 672	$ (401)	$ 833	$ 140
(Income) loss from discontinued operations	177	265	-	-	-	-	-	-
Interest expense, net	1,922	2,055	2,331	602	579	569	577	2,327
Impairment losses	1,039	431	74	1,325	4	1,474	77	2,880
Income tax expense (benefit) from continuing operations	(1,833)	4	195	28	99	41	69	237
Depreciation, depletion and amortization	2,554	2,859	3,147	867	936	912	963	3,678
Non-cash compensation expense	99	105	113	22	41	30	28	121
(Gains) losses on interest rate derivatives	37	(47)	241	329	3	(55)	(74)	203
Unrealized (gains) losses on commodity risk management activities	(59)	11	5	(51)	48	30	44	71
Losses on extinguishments of debt	89	112	18	62	-	-	13	75
Inventory valuation adjustments	(24)	85	(79)	227	(90)	(11)	(44)	82
Impairment of investment in unconsolidated affiliates	313	-	-	-	-	129	-	129
Equity in (earnings) losses of unconsolidated affiliates	(144)	(344)	(302)	7	(85)	32	(73)	(119)
Adjusted EBITDA related to unconsolidated affiliates	716	655	626	154	157	169	148	628
Adjusted EBITDA from discontinued operations	223	(25)	-	-	-	-	-	-
Other, net	(155)	(21)	(54)	27	74	(53)	31	79
Adjusted EBITDA (consolidated)	7,269	9,565	11,140	2,635	2,438	2,866	2,592	10,531
Adjusted EBITDA related to unconsolidated affiliates	(716)	(655)	(626)	(154)	(157)	(169)	(148)	(628)
Distributable Cash Flow from unconsolidated affiliates	431	407	415	113	112	128	99	452
Interest expense, net	(1,958)	(2,057)	(2,331)	(602)	(579)	(569)	(577)	(2,327)
Preferred unitholders' distributions	(12)	(170)	(253)	(89)	(96)	(97)	(96)	(378)
Current income tax (expense) benefit	(39)	(472)	22	14	(15)	(7)	(19)	(27)
Transaction-related income taxes	-	470	(31)	-	-	-	-	-
Maintenance capital expenditures	(479)	(510)	(655)	(103)	(136)	(129)	(152)	(520)
Other, net	67	49	85	22	18	17	17	74
Distributable Cash Flow (consolidated)	4,563	6,627	7,766	1,836	1,585	2,040	1,716	7,177
Distributable Cash Flow attributable to Sunoco LP (100%)	(449)	(445)	(450)	(159)	(121)	(139)	(97)	(516)
Distributions from Sunoco LP	259	166	165	41	41	41	42	165
Distributable Cash Flow attributable to USAC (100%)	-	(148)	(222)	(55)	(58)	(57)	(51)	(221)
Distributions from USAC	-	73	90	24	24	24	25	97
Distributable Cash Flow attributable to PennTex Midstream Partners, LP (100%)	(19)	-	-	-	-	-	-	-
Distributions from PennTex Midstream Partners, LP	8	-	-	-	-	-	-	-
Distributable Cash Flow attributable to noncontrolling interests in other non-wholly-owned subsidiaries	(350)	(875)	(1,113)	(290)	(209)	(234)	(282)	(1,015)
Distributable Cash Flow attributable to the partners of ET - pro forma for ETO merger	4,012	5,398	6,236	1,397	1,262	1,675	1,353	5,687
Transaction-related adjustments	57	52	14	20	10	16	9	55
Distributable Cash Flow attributable to the partners of ET, as adjusted - pro forma for ETO merger	$ 4,069	$ 5,450	$ 6,250	$ 1,417	$ 1,272	$ 1,691	$ 1,362	$ 5,742

Notes

(a) Effective January 1, 2020, the Partnership elected to change its accounting policy related to certain barrels of crude oil that were previously accounted for as inventory. Under the revised accounting policy, certain amounts of crude oil that are not available for sale have been reclassified from inventory to non-current assets. The results for prior periods have been adjusted to reflect this change in accounting policy.

(b) The closing of the ETO Merger impacted the Partnership's calculation of Distributable Cash Flow attributable to partners, as well as the number of ET Common Units outstanding and the amount of distributions to be paid to partners. In order to provide information on a comparable basis for pre-ETO Merger and post-ETO Merger periods, the Partnership has included certain pro forma information. Pro forma Distributable Cash Flow attributable to partners reflects the following ETO Merger related impacts:

- ETO is reflected as a wholly-owned subsidiary and pro forma Distributable Cash Flow attributable to partners reflects ETO's consolidated Distributable Cash Flow (less certain other adjustments, as follows).
- Distributions from Sunoco LP and USAC include distributions to both ET and ETO.
- Distributions from PennTex are separately included in Distributable Cash Flow attributable to partners.
- Distributable Cash Flow attributable to noncontrolling interest in our other non-wholly-owned subsidiaries is subtracted from consolidated Distributable Cash Flow to calculate Distributable Cash Flow attributable to partners.

Pro forma distributions to partners include actual distributions to legacy ET partners, as well as pro forma distributions to legacy ETO partners. Pro forma distributions to ETO partners are calculated assuming (i) historical ETO common units converted under the terms of the ETO Merger and (ii) distributions on such converted common units were paid at the historical rate paid on ET Common Units. Pro forma Common Units outstanding include actual Common Units outstanding, in addition to Common Units assumed to be issued in the ETO Merger, which are based on historical ETO common units converted under the terms of the ETO Merger.

Definitions

Adjusted EBITDA, Distributable Cash Flow and distribution coverage ratio are non-GAAP financial measures used by industry analysts, investors, lenders and rating agencies to assess the financial performance and the operating results of ET's fundamental business activities and should not be considered in isolation or as a substitute for net income, income from operations, cash flows from operating activities, or other GAAP measures. There are material limitations to using measures such as Adjusted EBITDA, Distributable Cash Flow and distribution coverage ratio, including the difficulty associated with using either as the sole measure to compare the results of one company to another, and the inability to analyze certain significant items that directly affect a company's net income or loss or cash flows. In addition, our calculations of Adjusted EBITDA, Distributable Cash Flow and distribution coverage ratio may not be consistent with similarly titled measures of other companies and should be viewed in conjunction with measurements that are computed in accordance with GAAP, such as segment margin, operating income, net income and cash flow from operating activities.

We define Adjusted EBITDA as total partnership earnings before interest, taxes, depreciation, depletion, amortization and other non-cash items, such as non-cash compensation expense, gains and losses on disposals of assets, the allowance for equity funds used during construction, unrealized gains and losses on commodity risk management activities, inventory valuation adjustments, non-cash impairment charges, losses on extinguishments of debt and other non-operating income or expense items. Adjusted EBITDA reflects amounts for less than wholly-owned subsidiaries based on 100% of the subsidiaries' results of operations. Adjusted EBITDA reflects amounts for unconsolidated affiliates based on the same recognition and measurement methods used to record equity in earnings of unconsolidated affiliates. Adjusted EBITDA related to unconsolidated affiliates excludes the same items with respect to the unconsolidated affiliate as those excluded from the calculation of Adjusted EBITDA, such as interest, taxes, depreciation, depletion, amortization and other non-cash items. Although these amounts are excluded from Adjusted EBITDA related to unconsolidated affiliates, such exclusion should not be understood to imply that we have control over the operations and resulting revenues and expenses of such affiliates. We do not control our unconsolidated affiliates; therefore, we do not control the earnings or cash flows of such affiliates.

Distributable Cash Flow is used by management to evaluate our overall performance. Our partnership agreement requires us to distribute all available cash, and Distributable Cash Flow is calculated to evaluate our ability to fund distributions through cash generated by our operations. We define Distributable Cash Flow as net income, adjusted for certain non-cash items, less distributions to preferred unitholders and maintenance capital expenditures. Non-cash items include depreciation, depletion and amortization, non-cash compensation expense, amortization included in interest expense, gains and losses on disposals of assets, the allowance for equity funds used during construction, unrealized gains and losses on commodity risk management activities, inventory valuation adjustments, non-cash impairment charges, losses on extinguishments of debt and deferred income taxes. For unconsolidated affiliates, Distributable Cash Flow reflects the Partnership's proportionate share of the investee's distributable cash flow.

On a consolidated basis, Distributable Cash Flow includes 100% of the Distributable Cash Flow of ET's consolidated subsidiaries. However, to the extent that noncontrolling interests exist among the Partnership's subsidiaries, the Distributable Cash Flow generated by our subsidiaries may not be available to be distributed to our partners. In order to reflect the cash flows available for distributions to the partners of ET, the Partnership has reported Distributable Cash Flow attributable to the partners of ET, which is calculated by adjusting Distributable Cash Flow (consolidated), as follows:

- For subsidiaries with publicly traded equity interests, other than ETO, Distributable Cash Flow (consolidated) includes 100% of Distributable Cash Flow attributable to such subsidiary, and Distributable Cash Flow attributable to the our partners includes distributions to be received by the parent company with respect to the periods presented.
- For consolidated joint ventures or similar entities, where the noncontrolling interest is not publicly traded, Distributable Cash Flow (consolidated) includes 100% of Distributable Cash Flow attributable to such subsidiaries, but Distributable Cash Flow attributable to the partners reflects only the amount of Distributable Cash Flow of such subsidiaries that is attributable to our ownership interest.

For Distributable Cash Flow attributable to partners, as adjusted, certain transaction-related and non-recurring expenses that are included in net income are excluded.

Distribution coverage ratio for the three months ended December 31, 2020 is calculated as Distributable Cash Flow attributable to partners, as adjusted, divided by distributions expected to be paid to the partners of ET in respect of the fourth quarter of 2020, which expected distributions total $413 million.