Filed By Energy Transfer Equity, L.P.
Pursuant to Rule 425 under the Securities Act of 1933
And deemed filed pursuant to Rule 14a-12
under the Securities Exchange Act of 1934
Subject Company: The Williams Companies, Inc.
Commission File No.: 001-04174
Date: December 7, 2015





### LEGAL DISCLAIMER

This presentation relates to meetings among members of management of Energy Transfer Partners, L.P. (ETP), Sunoco Logistics Partners L.P. (SXL), Sunoco LP (SUN), and Energy Transfer Equity, L.P. (ETE), (collectively, the Partnerships) and research analysts to be held in Boston, MA and New York, NY on December 7 and 8, 2015, respectively. At these meetings, members of the Partnerships' management may make statements about future events, outlook and expectations related to ETP, SXL, SUN, ETE, and Panhandie Eastern Pipe Line Company (collectively, the Companies) and their subsidiaries, all of which statements about future events, outlook and expectations related to the Companies and their subsidiaries, all of which statements are forward-looking statement. These forward-looking statements are forward-looking statement. These forward-looking statements rely on a number of assumptions concerning future events that members of management of the Partnerships believe to be reasonable, but these statements are reasonable, we caution that there are inherent risks and uncertainties in predicting these future events that could cause the actual results, performance or achievements of the Companies and their subsidiaries to be materially different. These risks and uncertainties are discussed in more detail in the filings made by the Companies with the Securities and Exchange Commission, copies of which are available to the public. The Companies expressly disclaim any intention or obligation to revise or publicly update any forward-looking statements, whether as a result of new information, future events, or otherwise.

All references in this presentation to capacity of a pipeline, processing plant or storage facility relate to maximum capacity under normal operating conditions and with respect to pipeline transportation capacity, are subject to multiple factors (including natural gas injections and withdrawals at various delivery points along the pipeline and the utilization of compression) which may reduce the throughput capacity fevers.

#### Additional Information and Where to Find It

SECURITY HOLDERS ARE URGED TO READ THE PROXY STATEMENT/PROSPECTUS AND THE REGISTRATION STATEMENT REGARDING THE TRANSACTION (THE "TRANSACTION") INVOLVING THE BUSINESS COMBINATION OF ENERGY TRANSFER EQUITY, L.P. ("ETE") AND THE WILLIAMS COMPANIES, INC. ("WMB" AND/OR "WILLIAMS") CAREFULLY WHEN THEY BECOME AVAILABLE. These documents (when they become available), and any other documents filed by ETE, Energy Transfer Corp LP ("ETC") or Williams with the U.S. Securities and Exchange Commission ("SEC"), may be obtained free of charge at the SEC's website, at www.sec.gov. In addition, investors and security holders will be able to obtain free copies of the registration statement and the proxy statement/prospectus by phone, e-mail or written request by contacting the investor relations department of ETE or Williams at the following:

Energy Transfer Equity, L.P. 8111 Westchester Dr, Ste. 600 Dallas, TX 75225 Attention: Investor Relations Phone: 214-981-0700

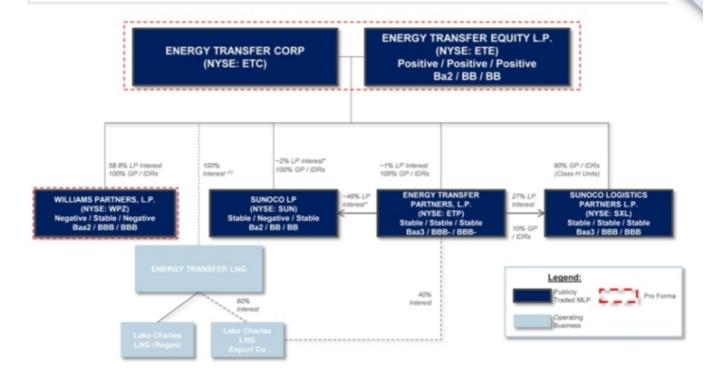
The Williams Companies, Inc. One Williams Center Tulsa, OK 74172 Attention: Investor Relations Phone: 800-600-3782

#### Cautionary Statement Regarding Forward-Looking Statements

This communication may contain forward-looking statements. These forward-looking statements include, but are not limited to, statements regarding the merger of ETE and Williams, the expected future performance of the combined company (including expected results of operations and financial guidance), and the combined company's future financial condition, operating results, strategy and plans. Forward-looking statements may be identified by the use of the words "anticipates," "expects," "intends," "plans," "should," "could," "would," "way," "will," "believes," "estimates," "proportunity," "designed," "create," "predict," "project," "seek," "ongoing," "increases" or "continue" and variations or similar expressions. These statements are based upon the current expectations and beliefs of management and are subject to numerous assumptions, risks and uncertainties that change over time and could cause actual results to differ materially from those described in the forward-looking statements. These assumptions, risks and uncertainties that change over time and could cause actual results for recent Annual Report on Form 10-Q for each of ETE, ETP, SXL, SUN, WMB and Williams Partners L.P. (WPZ) filed with the U.S. Securities and Exchange Commission (the "SEC") and assumptions, risks and uncertainties relating to the proposed transaction, as detailed from time to time in ETE's, ETP's, SXL's, SUN's, WMB's and WPZ's filings with the SEC, which factors are incorporated herein by reference. Important factors that could cause actual results to differ materially from the forward-looking statements we make in this communication are set forth in other reports or documents that ETE, ETP, SXL, SUN, WMB and WPZ file from time to time with the SEC include, but are not limited to: (1) the ultimate outcome of any business combination transaction between ETE and ETC and Williams, (2) the ultimate outcome and results of integrating the operations of ETE and Williams, including approval under the Hart-Scott-Redino Antitrust Improvements Ac

# PRO FORMA ENERGY TRANSFER ORGANIZATIONAL STRUCTURE





(1) Owner and operator of LNG facility in Lake Charles, LA and expected nucleus of another MLP

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<sup>\*</sup> Pro Forma for ETP / SUN dropdown announcement on November 16, 2015



## **ENERGY TRANSFER FAMILY EVOLUTION OVER TIME**

ETE has announced or executed on nearly \$128 billion of midstream opportunities since 2004



🗥 Includes the value of the 40% of VIPZ not owned by VVMB. Calculated by adding market value of equity + debt + non controlling interest, subject to close of ETE acquisition of VVMB.



## **MERGER ENHANCES ENERGY TRANSFER'S STRENGTHS**

WPZ is a major complement to Energy Transfer's existing business and will benefit from its integrated business model

		Franchise Strengths	Opportunities
	Interstate Natural Gas T&S	Access to multiple shale plays, storage facilities and markets     Approximately 90% of revenue from reservation fee contracts     Well-positioned to capitalize on changing market dynamics	Marcellus natural gas takeaway to the Midwest, Gulf Coast, and Canada     Backhaul to LNG exports and new petrochemical demand on Gulf Coast     Expansions of Transco into NY, PA, NJ, and VA through Constitution,     Atlantic Sunrise, Appalachian Connector, and other projects
	Intrastate Natural Gas T&S	Well-positioned to capture additional revenues from anticipated changes in natural gas supply and demand in next 5 years     Largest intrastate natural gas pipeline and storage system on the Gulf Coast	Development of the emerging Waha Hub     Natural gas exports to Mexico     Additional LNG and petrochemical development demand on Gulf Coast
XL / WP.	Midstream	Fastest growing midstream franchise in the Eagle Ford over the last four years     Best in class asset base in Marcellus / Utica basins	Gathering and processing build out in Texas and Marcellus / Utica Synergies with ETP downstream assets (NGLs) Integration of Williams Northeast midstream assets into ETE family
	Lone Star NGL	A world-class integrated platform processing, transporting, fractionating, storing and exporting NGLs     Fastest growing NGLs business in Mont Belvieu     Integrated with Energy Transfer's midstream business	Increased volumes from transporting and fractionating Midcontinent volumes     Increased fractionation volumes as NGL fractionation agreements expire     Full value chain ownership allows for ethane recovery at current prices
	Petchem	World class Petchem franchise in Gulf Coast and Canada     Key assets: Geismar olefins facility, Canadian olefins	Geismar expansion, Alberta PDH and Syncrude Offgas projects
	Liquids Transportation & Services	Bakken Crude Oil pipeline supported by long-term fee-based contracts; expandable to 570,000 bpd     Mariner East provides significant Appalachian liquids takeaway capacity connecting NGL volumes to export opportunities at Marcus Hook     Overland Pass, Texas Belle, Promesa and Bayou NGL Pipelines add further franchise strength	Bakken and Bayou Bridge crude takeaway to Gulf Coast refineries     Permian crude, condensate and NGL takeaway     Ethane and Propane exports out of Marcus Hook     NE Transportation of incremental liquids volumes from legacy Williams footprint
z	Wholesale and Retail	Diversified sales channels, long-term fee-based contracts and significant real estate holdings represent wide revenue mix	Wholesale fuel distribution / retail consolidation
	Fuel Distribution and Marketing	<ul> <li>Vast drop down inventory expected to significantly expand SUN's scale and provide further geographic diversity</li> </ul>	Entry of Sunoco brand into Texas and neighboring states
	LNG Regas and	Liquefaction transforms Lake Charles LNG into bi-directional facility capable of exporting and importing LNG	LNG Export facility nearing construction phase
	Export	Finalized terms with BG on a minimum 25-year tolling contract	ETP pipelines are the only means to deliver gas to Lake Charles LNG

# MERGER CREATES ONE OF THE LARGEST ENERGY FRANCHISES IN THE U.S....



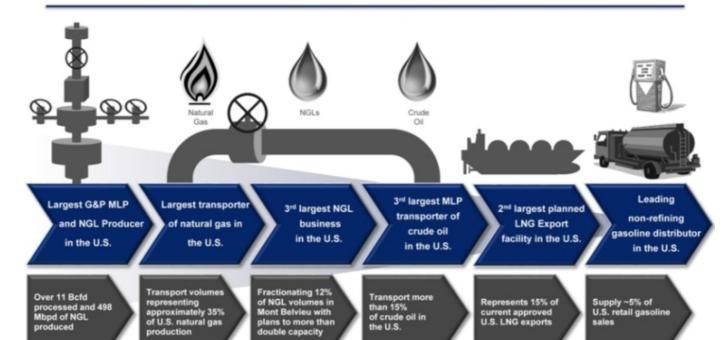












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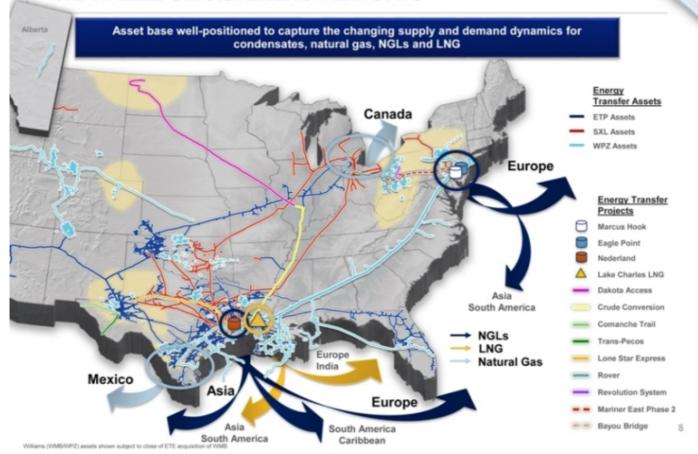


# UNIQUE GEOGRAPHIC FOOTPRINT TO HELP DRIVE INCREASED ENERGY PRODUCTION...



# **EXCEPTIONALLY WELL-POSITIONED TO CAPITALIZE ON U.S. ENERGY EXPORTS**

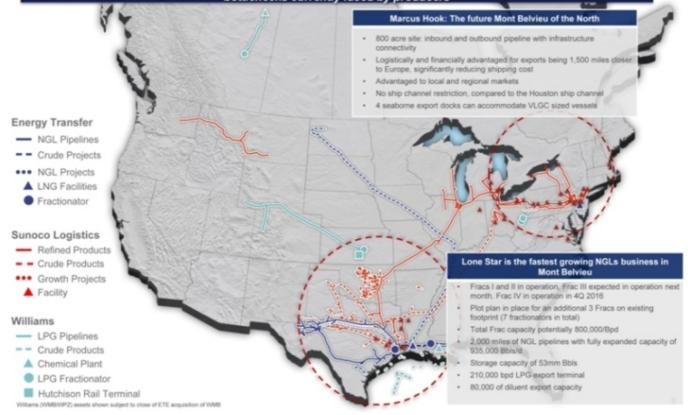








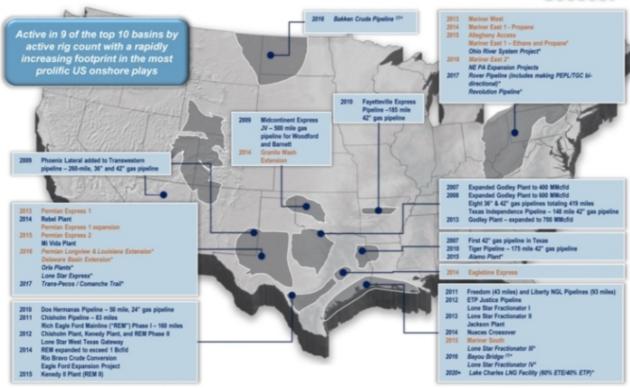
The ability to provide an end-to-end solution for producer liquids will better serve customers and alleviate bottlenecks currently faced by producers



## E

## ORGANIC GROWTH CONTRIBUTES TO ENERGY TRANSFER'S STRONG FOOTHOLD IN THE MOST PROLIFIC PRODUCING BASINS





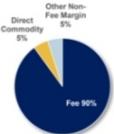
\* Growth project under development (1) ETP / SXL joint venture 10



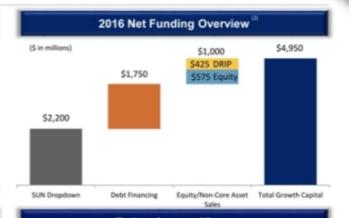
## **ENERGY TRANSFER PARTNERS OVERVIEW**

#### **Marketing & Financial Statistics**

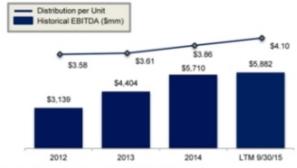




#### Fee-Based Business Mix



#### Historical EBITDA & DPU



Source: Company filings. Market data as of 12/4/2015 Distribution is LTM 9/30/15
Note: Enterprise Value calculated as Market Value of Equity + Long Term Debt - Cash. Excludes GP Value
(1) For valuation metrics. ETP debt and firm value exclude debt at SUN and SXI,
(2) Excludes \$1bn that ETP expects to fund at project level

## **Rating Agency Views**

Notwithstanding its relatively balanced approach to issuing debt and equity to finance its growth, ETP is leveraged at approximately 4.75x debt/EBITDA (including Moody's standard adjustments) at September 30 on a proportionately consolidated, run rate basis pro forma for the Regency acquisition. We expect leverage to remain relatively unchanged through 2016 as ETP continues to pursue an aggressive growth program

ETP's stable outlook reflects the large scale and diversity of its midstream asset base, the stability and consistency in its largely fee-based EBITDA stream and its record of equity issuance to supplement debt incurred to fund growth projects and acquisitions.

-Moody's; November 30, 2015



## SUNOCO LOGISTICS PARTNERS OVERVIEW

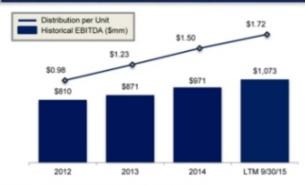
#### **Marketing & Financial Statistics**

(\$mm, unless specified)	
Trading Metrics	
Unit Price (12/4/2015)	\$25.78
Units Outstanding	269.9
Current Annualized Distribution	\$1.83
Implied Yield	7.1%
Market Capitalization	\$6,957
Enterprise Value	\$11,856



9/30/15 LTM EBITDA: \$1,073mm

#### **Historical EBITDA & DPU**



Source: Company filings. Market data as of 12/4/15. Distribution is LTM 9/30/15.

Note: Enterprise Value calculated as Market Value of Equity + Long Term Debt - Cash. Excludes GP Value.

### Map of Operations / SXL Growth Projects



#### **Rating Agency Views**

We expect SXL's financial leverage to increase to 4.5x to 5.0x in 2015, driven by debt associated with its large capital spending program.

Over the long term, we expect SXL to maintain debt to EBITDA of about 4x...The stable outlook reflects our expectation that the partnership will maintain financial leverage below 4.5x in 2016 and successfully execute its outsized organic capital spending program.

-Standard & Poor's; September 9,2015



### SUNOCO LP OVERVIEW

#### Marketing & Financial Statistics

- MLP focused on retail and wholesale marketing and distribution of motor fuels throughout Texas, New Mexico, Oklahoma, and the eastern seaboard of the US
- No additional equity needs for 2016
- One of the largest and most diversified fuel distribution and marketing platforms in the US, with 6,797 locations across 30 states
- Leading brand portfolio includes: Sunoco, APlus, Laredo Taco Co, Stripes and Aloha Island Mart
- Relationships with Exxon, Citgo, Valero, and Chevron
- Overall business is benefitting from the combined benefit of low oil prices and a strengthening economy and consumer spending
- Organic 2016 capital plan of \$400-500mm

## **Rating Agency Views**

The outlook revision reflects our view that the company's enhanced size and scale accomplished from the transaction only partially offsets our expectation for higher near-term leverage in the range of 5x-5.5x in 2016...A key credit consideration, in our view, is management's ability to effectively manage the pro forma entity such that leverage falls below 5x by 2017.

-Standard & Poor's; November 16, 2015

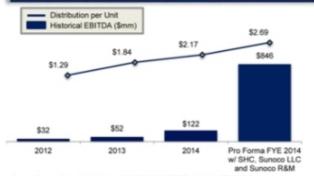
While leverage metrics spike in the short term, we believe that debt/EBITDA will return to its normalized 5-ish range over the next 12-24 months

Moody's: November 24, 2015

SUN's ratings are reflective of its growing size and scale, as well as, its relationship with the Energy Transfer Equity, LP (ETE; 'BB'/Rating Watch Positive) family...Leverage will flex out in 2016 to between 5.0x to 5.5x pro forma for this nunced acquisition but fall to 4.5x and below for 2017 and beyond.

-Fitch; November 16, 2015

#### Historical & Pro Forma(1) EBITDA & DPU

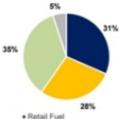


Source: Company filings. Market data as of 12/4/2015, SUN 2015 Distribution is LTM 9/30/15
Note: Enterprise Value calculated as Market Value of Equity + Long Term Debt - Cash. Excludes GP Value & Class A units
"Phr Forms results for combined SUN which inductes 100% of Suncoc. LLC and 100% of Suncoc R&M

□ includes units issued in PIPE that closed on 12/3/15 and subsequent debt pay down of -5660mm

#### **Key Market & Financial Statistics**



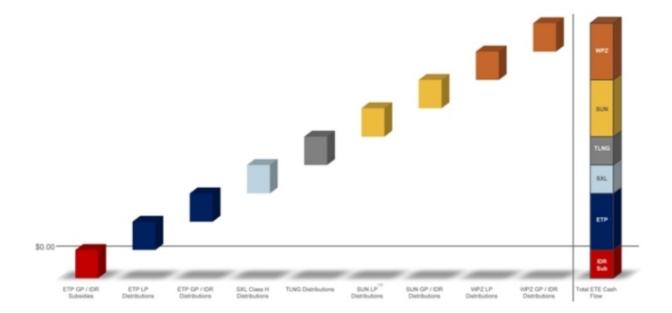


- Merch & Other C-Store
- = Rent

LTM (9/30/15) Gross Profit: \$2,140mm(1)



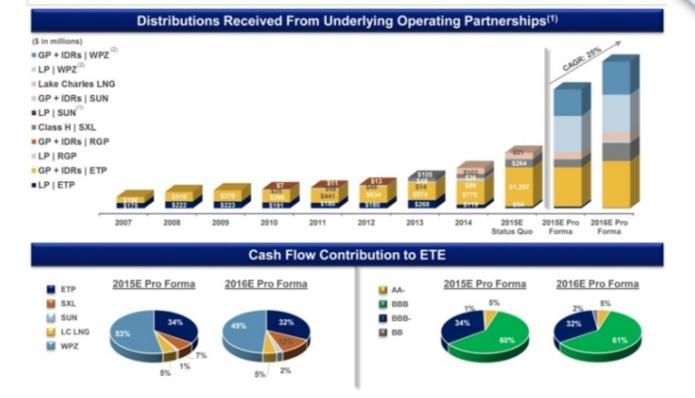
## **ETE'S PRO FORMA CASH FLOW COMPONENTS**



Note: This is for illustrative purposes and does not represent the actual amount of distributions received PPro forms for the SUN transaction on 11/16/2015



## **ETE WILL CONTINUE TO BENEFIT FROM SOLID UNDERLYING CASH FLOW GROWTH**



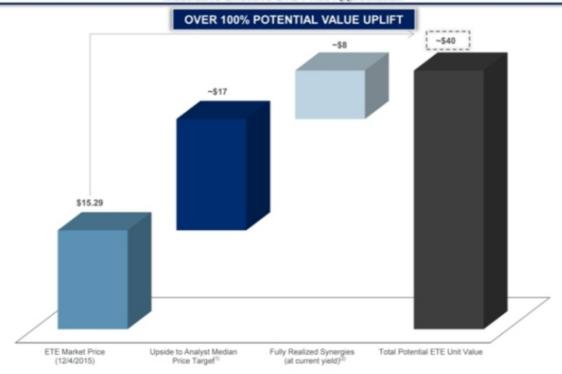
Assumes 100% cash election resulting in equity consideration equal to a 1.5849x exchange ratio for WMB transaction. Assumes effective WMB transaction close date of 1/1/2015 for illustrative purposes Figures exclude ETE SG&A. 2012 and 2013 ETP GP + IDRs include dividends from Holdco. Class H includes ~50% (~90% after SXL / Bakken transfer) of SXL GP and IDR cash flows, SUN GP + IDRs and pro forms SUN LP distributions from the 11/15 drop excluding the impact of IDR subsidies and subsidy offsets. Excludes WMB NGL / Petchem cash flow and impact of IDR subsidy to ETP WP2 projections are derived from Williams' and Emergy Transfer Management forecast.

Assumes AA- rating for unencumbered LC LNG cash flows (current Shell rating)



## SIGNIFICANT VALUE UPSIDE FOR ETE UNITHOLDERS

#### Illustrative Effective ETE Price Appreciation



Source: FactSet market data as of 12/4/2015
(1) Median Wall Street research price target as of 12/4/2015. Reports date from 8/6/2015 to 11/6/2015
(2) Assumes realized synergies resulting in \$1.24bn of incremental cash flow at ETE by 2020 capitalized at current yield of 7.5% as of 12/4/2015. Assumes pro forma unit or

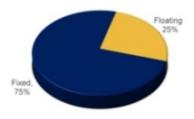


## MERGER IMPROVES ETE'S CREDIT PROFILE

#### **Pro Forma Capital Structure**

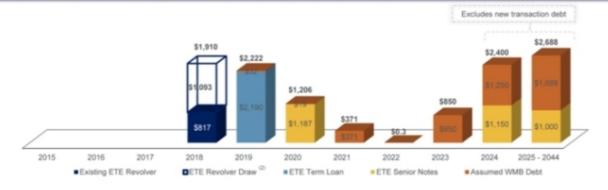
(\$ in millions)	Actual 9/30/2015	Transaction Adjustments	Pro Forma 9/30/2015
ETE Senior Secured Revolving Credit Facility due Dec. 2018	\$817	\$1,093 <sup>(3)</sup>	\$1,910
ETE Senior Secured Term Loan due Dec. 2019	2,190	0	2,190
ETE Senior Notes due Oct. 2020	1,187	0	1,187
ETE Senior Notes due Jan. 2024	1,150	0	1,150
ETE Senior Notes due June 2027	1,000	0	1,000
Assumed WMB Senior Notes	0	4,193	4,193
New Transaction Debt <sup>(1)</sup>	0	6,050	6,050
ETE Net Debt	\$6,344		\$17,680

### Pro Forma Interest Rate Exposure (3)



Net Debt = \$17,680 million

## Pro Forma Maturity Profile (\$ millions)



Shown at maximum cash election of \$8.00 per WMB share Revolver balance shown net of cash Assumes WMB revolver paydown and termination Term Loans subject to 75bps LIBOR floor. Transaction notes assumed to be fixed rate upon permanent financing



### **ETE RATING AGENCY VIEWS**

ETE's Ba2 Corporate Family Rating (CFR) recognizes the benefits of the massive size and scope of ETE's midstream asset base...Notwithstanding the residual nature of this cash flow, these subsidiary cash flow streams tend to have a high degree of stability and durability, a function of the largely fee-based and often contract backed assets generating these cash flows. However, given our expectation of continuing high levels of capital spending at ETP, WPZ and SXL through 2016, we don't foresee prospects for material debt reduction...ETE's positive ratings outlook reflects the potential upside for EBITDA growth and a moderation in debt leverage as a consequence of the pending WMB merger, and further presumes ETE is successful in its execution of this very large business combination.

-Moody's; November 24, 2015

We expect to raise ETE's corporate credit rating to "BB+"...Our assessment of ETE's cash flow diversity remains positive. In our view, the combination adds impressive scale and diversity to the Energy Transfer franchise...stand-alone debt leverage as "neutral" reflects our expectation that ETE's stand-alone debt to EBITDA...will be around 3.4x in 2016

Our assessment of cash flow interruption risk as neutral reflects the relative stability of the underlying pro forma cash flows at WPZ (55% of estimated 2016 EBITDA), ETP (30%), Sunoco Logistics (8%), Sunoco L.P. (2%), and Lake Charles (5%), as well as our expectation that ETE will maintain distribution coverage at about 1x. Pro forma for the acquisition, we expect slightly higher consolidated cash flows to come from fee-based operations, around 85%, which will continue to provide good stability of upstream distributions to ETE.

-Standards & Poor's; September 28, 2015

ETE is committed to maintaining and improving the overall credit profile of the Group



## **KEY TAKEAWAYS**

- · ETE will derive its cash flow strength from:
  - Three of the largest investment grade diversified MLPs (ETP, SXL and WPZ) as well as a fast growing retail fuel MLP (SUN)
  - Increasing incentive distributions resulting from significant growth projects that have been announced by ETP, SXL and WPZ
  - Direct participation in a highly certain LNG export opportunity with fixed fees for 25 years from high credit quality customer

#### Largest energy infrastructure group in the world

- · The Williams merger creates numerous benefits:
  - Enhances overall cash flow diversification by commodity exposure, geographic areas and customer base
  - Increases long-term cash flow growth
  - Improves pro forma credit profile

## ETE will be stronger and better positioned with even greater strategic and financial optionality

- · WMB benefits from the size and strength of a broader, more diversified platform:
  - Tax-deferred exchange using a C-Corp structure
  - Attractive premium with significant upside through ownership of ETE Corp shares
  - Higher dividends per share and dividend growth than WMB on a stand-alone basis

Consolidated group has better potential for growth in a volatile commodity price environment



## ILLUSTRATIVE TRANSACTION TIMELINE

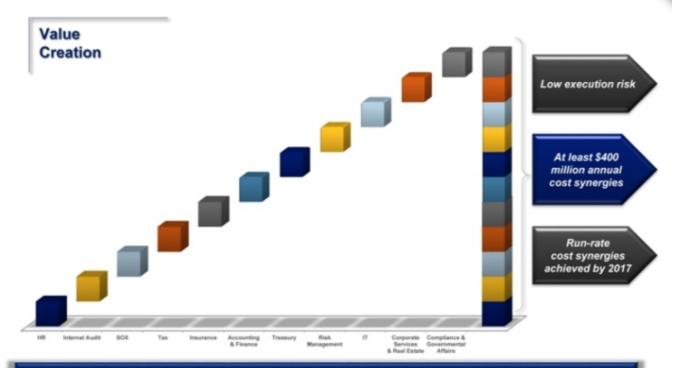


Integration plan will result in one functional organization at closing



## E

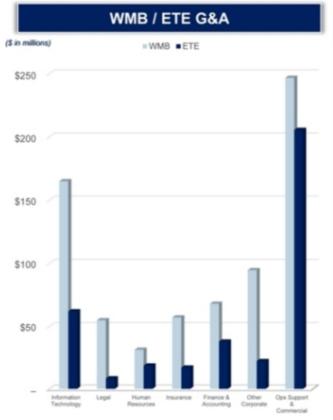
# SUBSTANTIAL OPPORTUNITY TO REALIZE SHARED SERVICE COST SAVINGS

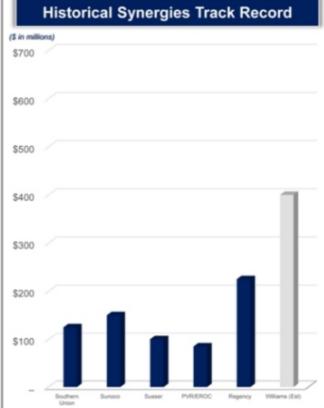


Shared Service Implementation Is Identical to Our Highly Successful Approach With Sunoco, Inc.



## **G&A COMPARISON AND SYNERGY TRACK RECORD**





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# ENERGY TRANSFER PARTNERS, L.P. NON-GAAP RECONCILIATIONS

		21	015			2	1014			Full Year	
\$ in millions	Q1	Q2	Q3	9/30 YTD	Q1	Q2	Q3	9/30 YTD	2014	2013	2012
\$ III millions											
Net income	\$ 268	\$ 839	\$ 393	\$ 1,500	\$ 483	\$ 547	\$ 514	\$ 1,544	\$ 1,290	\$ 746	\$ 1,645
Interest expense, net of interest capitalized	310	336	333	979	274	295	299	868	1,165	1,013	788
Gain on sale of AmeriGas common units					(70)	(93)	(14)	(177)	(177)	(87)	
Income tax expense (benefit) from continuing operations	17	(59)	22	(20)	145	71	55	271	358	97	63
Depreciation, depletion and amortization	479	501	471	1,451	360	436	410	1,206	1,669	1,296	858
Non-cash compensation expense	20	23	16	59	17	15	18	50	68	54	47
Impairment loss	-	-		-	-			-	370	689	132
Gain on deconsolidation of Propane Business	-				-				-		(1,057)
(Gains) losses on interest rate derivatives	77	(127)	64	14	2	46	25	73	157	(44)	4
Unrealized (gains) losses on commodity risk management activities	77	42	(47)	72	32	1	(32)	1	(112)	(42)	(2)
Inventory valuation adjustments	34	(184)	134	(16)	(14)	(20)	51	17	473	(3)	75
Losses on extinguishments of debt	-	33	10	43	-	-	-	-	25	7	124
Non-operating environmental remediation		-		-			-		-	168	-
Equity in earnings of unconsolidated affiliates	(57)	(117)	(214)	(388)	(104)	(77)	(84)	(265)	(332)	(236)	(212)
Adjusted EBITDA related to unconsolidated affiliates	146	215	350	711	210	190	184	584	748	722	646
Other, net	(5)	(14)	(32)	(51)	3	(18)	25	10	(1)	24	28
Adjusted EBITDA (consolidated)	1,366	1,488	1,500	4,354	1,338	1,393	1,451	4,182	5,710	4,404	3,139
Adjusted EBITDA related to unconsolidated affiliates	(146)	(215)	(350)	(711)	(210)	(190)	(184)	(584)	(748)	(722)	(645)
Distributable cash flow from unconsolidated affiliates	111	125	232	468	109	123	131	363	422	732	398
Interest expense, net of interest capitalized	(310)	(336)	(333)	(979)	(274)	(295)	(299)	(868)	(1,165)	(1.013)	(788)
Amortization included in interest expense	(13)	(8)	(9)	(30)	(14)	(19)	(15)	(48)	(60)	(72)	(28)
Current income tax (expense) benefit from continuing operations	9	112	(79)	42	(253)	(74)	(10)	(337)	(406)	(50)	(2)
Transaction-related income taxes					306	41	34	381	396		
Maintenance capital expenditures	(84)	(100)	(124)	(308)	(64)	(74)	(122)	(260)	(444)	(391)	(347)
Other, net	4	3	4	11	1	(1)	5	5	5	12	22
Distributable Cash Flow (consolidated)	937	1,069	841	2,847	939	904	991	2,834	3,710	2,900	1,748
Distributable Cash Flow attributable to SXL (100%)	(160)	(264)	(210)	(634)	(157)	(222)	(194)	(573)	(750)	(660)	(163)
Distributions from SXL to ETP	90	98	107	295	62	68	74	204	285	204	41
Distributable Cash Flow attributable to Sunoco LP (100%)	(33)	(35)		(68)			(4)	(4)	(56)		-
Distributions from Sunoco LP to ETP	12	12		24	-		8	8	18		
Distributions to ETE in respect of ETP Holdco	-	-	-		-	-	-		-	(50)	(75)
Distributable cash flow attributable to noncontrolling interest in Edwards Lime Gathering LLC	(5)	(5)	(5)	(15)	(4)	(5)	(5)	(14)	(19)	(9)	(3)
Distributable Cash Flow attributable to the partners of ETP	\$ 841	\$ 875	\$ 733	\$ 2,449	\$ 840	\$ 745	\$ 870	\$ 2,455	\$ 3,188	\$ 2,385	\$ 1,548



## SXL NON-GAAP FINANCIAL MEASURES

		Twelve Months Ended December 31,				
(\$MM)	2011	2012	2013	2014	LTM	
Net Income	322	531	474	300	246	
Interest expense, net	89	79	77	67	113	
Depreciation and amortization expense	86	139	265	296	354	
Impairment charge	31	9	-	-	-	
Non-cash Inventory Write Down	-			258	302	
Provision for income taxes	25	32	30	25	22	
Non-cash compensation expense	6	8	14	16	16	
Unrealized losses / (gains) on commodity risk management activities	(2)	3	(1)	(17)	(12)	
Proportionate share of unconsolidated affiliates' interest, depreciation						
and provision for income taxes	16	21	20	24	30	
Adjustments to commodity hedges resulting from "push-down" accounting		(12)				
Amortization of excess joint venture investment	-	-	2	2	2	
Non-cash accrued liability adjustment	-		(10)			
Gain on investments in affiliates	_					
Adjusted EBITDA <sup>(1)</sup>	573	810	871	2014 300 67 296 - 258 25 16 (17) 24	1,073	
Interest expense, net	(89)	(79)	(77)	(67)	(113)	
Provision for income taxes <sup>(2)</sup>	(27)	(34)	(24)	(29)	(26)	
Amortization of fair value adjustments on long-term debt		(6)	(23)		(13)	
Distributions versus Adjusted EBITDA of unconsolidated affiliates	(17)	(28)	(27)		(39)	
Maintenance capital expenditures	(42)	(50)	(53)		(78)	
Distributable Cash Flow attributable to noncontrolling interests	(10)	(11)	(16)		(4)	
Acquisition costs reimbursement	-		9		11	
Distributable Cash Flow (DCF) <sup>(1)</sup>	388	602	660	750	811	

<sup>(1)</sup> Management of the Partnership believes Adjusted EBITDA and distributable cash flow information enhances an investor's understanding of a business's ability to generate cash for payment of distributions and other purposes. Adjusted EBITDA and Distributable Cash Flow do not represent and should not be considered alternatives to net income or cash flows from operating activities as determined under United States generally accepted accounting principles (GAAP) and may not be comparable to other similarly titled measures of other businesses. Historical amounts presented have been recast to conform to current period.

<sup>(2)</sup> During the third quarter 2014, we changed our definition of distributable cash flow to conform to the presentation utilized by Energy Transfer Partners, L.P., the controlling member of our general partner. This change did not have a material impact on our distributable cash flows. Prior period amounts have been recast to conform to current presentation.



## SUN RECONCILIATION OF ADJUSTED EBITDA TO NET INCOME

(\$ in Thousands)		Predecessor		Successor	Pro Forma	Pro Forma	
	Fiscal Year Ended December 31, 2011	Fiscal Year Ended December 31, 2012	Fiscal Year Ended December 31, 2013	Combined Actual Results for the Twelve Months Ended December 31, 2014	Results for the Twelve Months	Fiscal Year Ended December 31, 2014 <sup>(2)</sup>	
Net income (loss)	\$10,598	\$17,570	\$37,027	\$57,786	\$90,767	\$123,215	
Depreciation, amortization and accretion	6,090	7,031	8,687	26,955	57,467	108,014	
Interest expense, net	324	809	3,471	14,329	28,306	77,452	
Income tax expense	6,039	5,033	440	2,352	12,158	12,158	
EBITDA	23,051	30,443	49,625	101,422	188,698	320,839	
Non-cash unit based compensation	707	911	1,936	6,080	6,080	7,128	
Unrealized gains on commodity derivatives	-	-	-	(1,433	(1,433)	(932)	
Inventory fair value adjustments	-	-	-	13,613	13,613	189,818	
Loss (gain) on disposal of assets and impairment charge	221	341	324	2,631	3,167	717	
Adjusted EBITDA	\$23,979	\$31,695	\$51,885	\$122,313	\$210,125	\$517,570	
EBITDA attributable to non-controlling interest		-	-			(210,352)	
Adjusted EBITDA attributable to Sunoco LP	\$23,979	\$31,695	\$51,885	\$122,313	\$210,125	\$307,218	

Reflects Pro Forma results including full year of operations of MACS and Aloha Petroleum as reflected in SUN's Current Report on Form 8-K filed March 2, 2015.
 Reflects Pro Forma results including full year of operations of MACS, Aloha Petroleum and Sunoco, LLC.



# SUNOCO, LLC RECONCILIATION OF ADJUSTED EBITDA TO NET INCOME

(\$ in Thousands)

	Fiscal Yea Decemb	
	2013	2014
Net income (loss)	\$134,413	\$36,732
Depreciation, amortization and accretion	48,091	50,547
Income tax expense	65,774	44,862
EBITDA	248,278	132,141
Non-cash unit based compensation	777	1,048
Unrealized gains on commodity derivatives	(740)	501
Inventory fair value adjustments	(3,298)	176,205
Loss (gain) on disposal of assets and impairment charge	1,189	(2,450)
Adjusted EBITDA	\$246,206	\$307,445
Adjusted EBITDA 68.42% interest	168,454	210,354
Adjusted EBITDA 31.58% interest	\$77,752	\$97,091



# SUNOCO R&M RECONCILIATION OF ADJUSTED EBITDA TO NET INCOME

(\$ in Thousands)	Fiscal Year Ended December 31,		
	2014		
Net income (loss)	\$82,196		
Depreciation, amortization and accretion	73,706		
Income tax expense	2		
EBITDA	155,902		
Non-cash unit based compensation	2,422		
Unrealized gains on commodity derivatives	(155)		
Inventory fair value adjustments	9,562		
Adjusted EBITDA	\$167,732		



## SUSSER RECONCILIATION OF NET INCOME TO **ADJUSTED EBITDA**

(\$ in Thousands)				
	Historical (1)		Adjustments	Pro Forma
Memo - EBITDA and DCF reconciliation	Susser	SUN (2)	Adjustments (3)	Susser
	Fiscal Year Ended		ar Ended	Fiscal Year Ended
	December 31,	Decem	December 31,	
	2014	20	14	2014
Net income	129,200	(22,510)	(148,204)	(41,514)
Depreciation, amortization and accretion	79,996	(10,457)	(4,438)	65,101
Interest expense, net	15,194	(4,767)	32,629	43,056
Income tax expense	76,442	(218)	(11,502)	64,722
EBITDA	300,832	(37,952)	(131,515)	131,365
Unit compensation	20,218		-	20,218
Loss (gain) on disposal of assets and impairment charge	1,614	39	-	1,653
Equity investee gain	(129,092)		129,092	-
Unrealized gains on commodity derivatives	(8,294)		-	(8,294)
Inventory fair value adjustments	15,859		-	15,859
Adjusted EBITDA (consolidated)	201,137	(37,913)	(2,423)	160,801
Adj EBITDA attributable to NCI			-	-
Adj EBITDA attributable to Sunoco LP	201,137	(37,913)	(2,423)	160,801

Reflects combined results of the Predecessor and Successor period of Susser.
 To eliminate the eight months of SUN activity reflected in Susser's historical financial statements prior to September 1, 2014.
 To eliminate the intercompany transactions between SUN and Susser during the last four months of 2014 after the ETP Merger.