ENERGY TRANSFER

Moving America's Energy

Q2 2022 Earnings

August 3, 2022

Forward-looking Statements / Legal Disclaimer

Management of Energy Transfer LP (ET) will provide this presentation in conjunction with ET's 2nd quarter 2022 earnings conference call. On the call, members of management may make statements about future events, outlook and expectations related to Panhandle Eastern Pipe Line Company, LP (PEPL), Sunoco LP (SUN), USA Compression Partners, LP (USAC), and ET (collectively, the Partnerships), and their subsidiaries and this presentation may contain statements about future events, outlook and expectations related to the Partnerships and their subsidiaries all of which statements are forward-looking statements. Any statement made by a member of management of the Partnerships at these meetings and any statement in this presentation that is not a historical fact will be deemed to be a forward-looking statement. These forward-looking statements rely on a number of assumptions concerning future events that members of management of the Partnerships believe to be reasonable, but these statements are subject to a number of risks, uncertainties and other factors, many of which are outside the control of the Partnerships. While the Partnerships believe that the assumptions concerning these future events are reasonable, we caution that there are inherent risks and uncertainties in predicting these future events that could cause the actual results, performance or achievements of the Partnerships and their subsidiaries to be materially different. These risks and uncertainties are discussed in more detail in the filings made by the Partnerships with the Securities and Exchange Commission, copies of which are available to the public. In addition to the risks and uncertainties disclosed in our SEC filings, the Partnership may have also been, or may in the future be, impacted by new or heightened risks related to the COVID-19 pandemic, and we cannot predict the length and ultimate impact of those risks. The Partnership has also been, and may in the future be, impacted by the winter storm in February 2021 and the resolution of related contingencies, including credit losses, disputed purchases and sales, litigation and/or potential legislative action. The Partnerships expressly disclaim any intention or obligation to revise or publicly update any forward-looking statements, whether as a result of new information, future events, or otherwise.

This presentation includes certain forward looking non-GAAP financial measures as defined under SEC Regulation G, including estimated adjusted EBITDA. Due to the forward-looking nature of the aforementioned non-GAAP financial measures, management cannot reliably or reasonably predict certain of the necessary components of the most directly comparable forward-looking GAAP measures without unreasonable effort. Accordingly, we are unable to present a quantitative reconciliation of such forward-looking non-GAAP financial measures to their most directly comparable forward-looking GAAP financial measures.

All references in this presentation to capacity of a pipeline, processing plant or storage facility relate to maximum capacity under normal operating conditions and with respect to pipeline transportation capacity, is subject to multiple factors (including natural gas injections and withdrawals at various delivery points along the pipeline and the utilization of compression) which may reduce the throughput capacity from specified capacity levels.

What's New?

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Operational

- Achieved record processing volumes in the Permian Basin in 2Q'22
- Currently constructing two new cryogenic processing plants in the Permian Basin
  - Grey Wolf and Bear plants
- Reported record total NGL transportation and fractionation volumes in 2Q'22
- Conducted successful open season for the Gulf Run Pipeline project, which is currently under construction and expected to be complete by YE'22
- Crude oil export volumes increased in 2Q'22 as a result of placing the Ted Collins Link into service in April 2022, which provided additional connectivity for the Houston Terminal
- Resumed construction of Frac VIII at Mont Belvieu which when complete in 3Q'23 will bring total capacity to over 1.1 million barrels per day

Financials

- Increased 2022 Guidance for second time:
  - Expected Adjusted EBITDA: $12.6-$12.8B
  - Up from previous guide of $12.2 – $12.6B
- Growth Capital remains: $1.8-$2.1B
- Adjusted EBITDA
  - Q2'22: $3.23B (up 23% from 2Q'21)
- Distributable Cash Flow (DCF)
  - Q2'22: $1.88B (up 35% from 2Q'21)
- Excess cash flow after distributions
  - Q2'22: ~$1.17B (up 19% from 2Q'21)
- YTD'22 Capital Expenditures[1]
  - Growth: ~$825mm
  - Maintenance: ~$258mm

Strategic

- In August, announced Woodford Express bolt-on acquisition for $485 million
- To date, executed five long-term LNG SPAs to supply 5.8 million tonnes of LNG per annum with first deliveries expected to commence as early as 2026 under SPA terms ranging from 18 to 25 years
- Nederland terminal and related facilities serve as critical resources with access to the nation's Strategic Petroleum Reserve (SPR). As a result of increased activity in the region along with higher SPR volumes, the terminal set records for throughput during 2Q'22
- Energy Transfer Canada sale remains on track and is expected to close in August 2022
  - Expected cash proceeds of ~$270mm and ~$550 mm of consolidated debt reduction[2]

Record operating performance with higher volumes and margins deliver strong results

1. *Energy Transfer excluding SUN and USA Compression capital expenditures*
2. *Debt reduction as of June 30, 2022.*

Woodford Express
Opportunistic Addition to Mid-con Footprint

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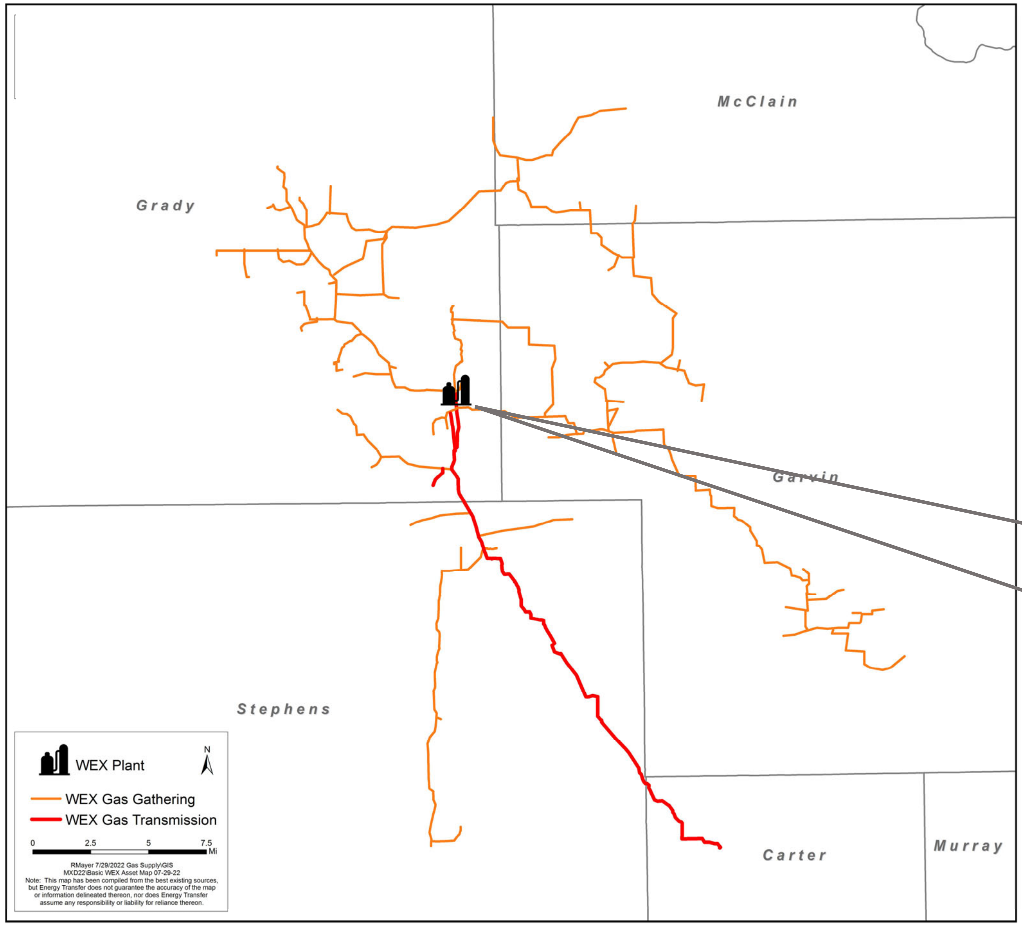


Overview

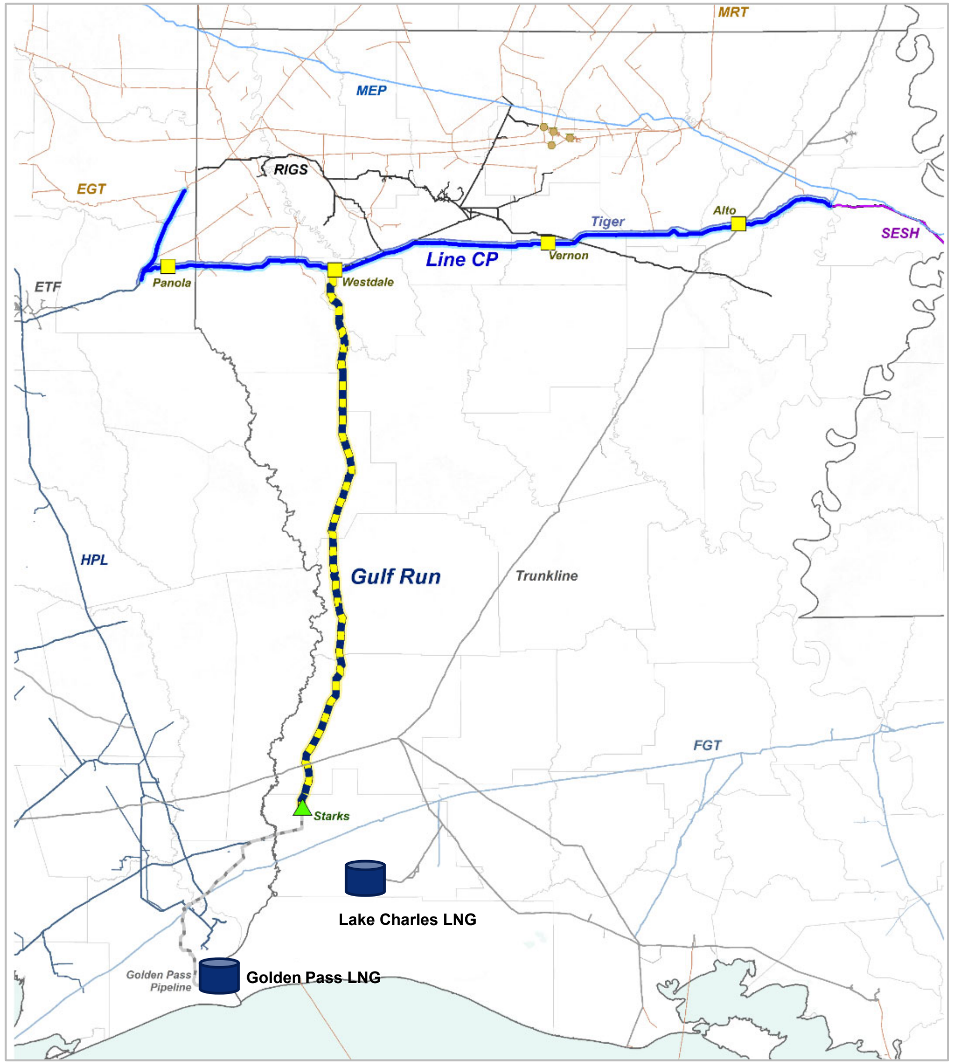
- ➢ Mid-continent gas gathering and processing system in the heart of the SCOOP play of Southern Oklahoma
- ➢ State-of-the-art cryogenic gas processing and treating plant with 450 MMcf/d of capacity located in Grady County
- ➢ 200 miles of gathering lines with direct connections to Energy Transfer's network
- ➢ System supported by long-term, predominantly fixed-fee contracts with significant acreage dedications from active, proven producers
- ➢ Immediately accretive to Distributable Cash Flow
- ➢ Expected to close by the end of the third quarter 2022[1]


Grady Plant, Grady Co. Oklahoma

Strategic bolt-on to previously acquired Enable assets

1. *Subject to regulatory review and other customary closing conditions*

Gulf Run Pipeline Project
Provides An Efficient Gulf Coast Connection



Gulf Run Pipeline Project Overview

- 135-mile, 42” interstate pipeline with an expected capacity of 1.65 Bcf/d
- Backed by a 20-year commitment for 1.1 Bcf/d with cornerstone shipper Golden Pass LNG (Qatar Petroleum & Exxon Mobil)
- Unparalleled access to prolific natural gas producing regions in the U.S. with ability to deliver Haynesville-area gas to Gulf Coast Region
- Currently under construction and expected to be complete by year-end 2022
- Recently completed a non-binding Open Season due to growing producer demand
- Customer discussions are ongoing and may necessitate additional facilities beyond the initial design capacity

Strategic fit with other ET natural gas pipelines to provide access to markets across the Texas and Louisiana Gulf Coast

Lake Charles LNG Export Terminal
Increasing Interest As Global LNG Demand Grows

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Current Lake Charles Terminal Assets

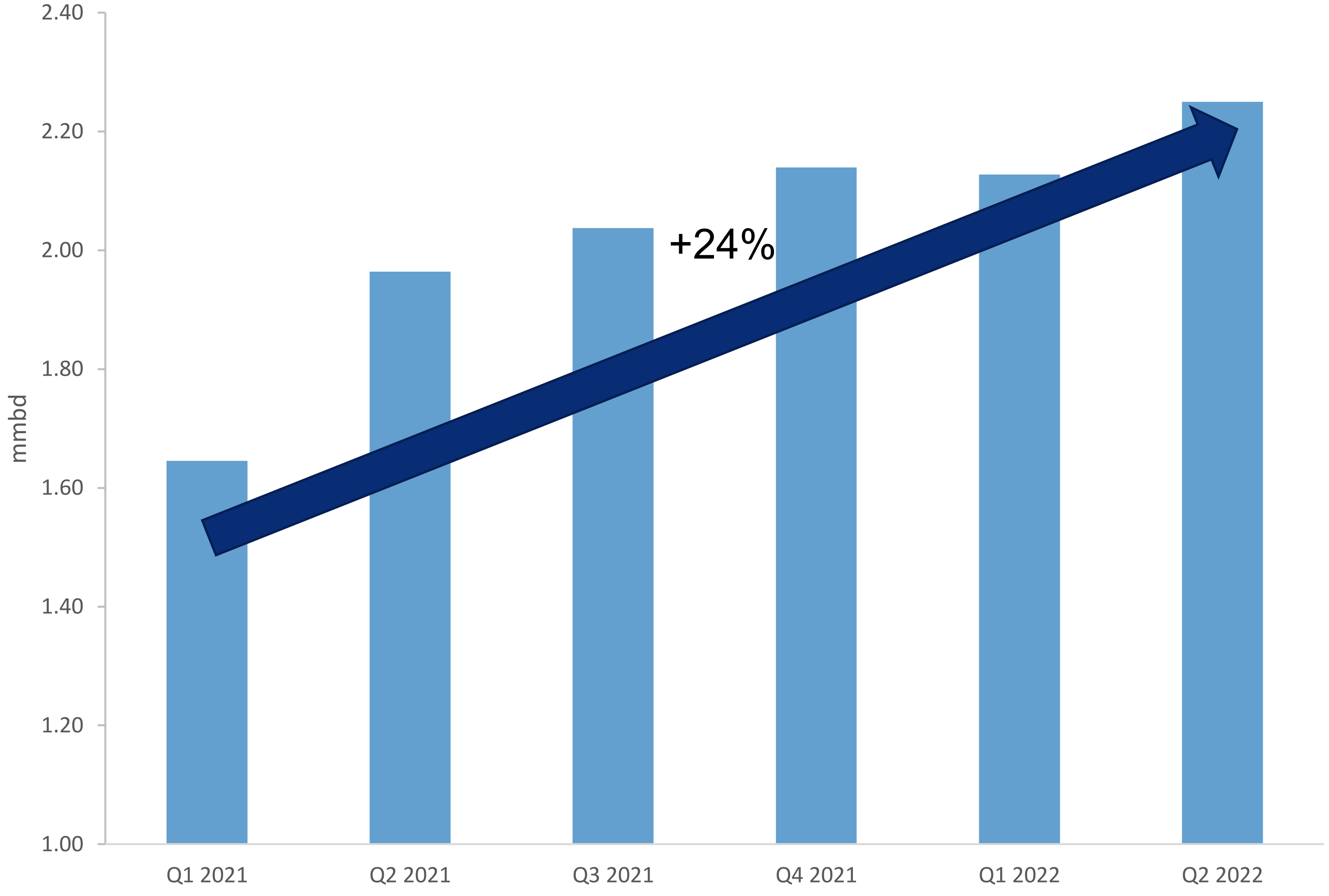
- 152-acre site
- Two existing deep-water docks to accommodate ships up to 215,000 m3 capacity
- Four LNG storage tanks with capacity of 425,000 m3
- Proximity to multiple natural gas producing basins and major pipelines, including direct connection to ET's Trunkline pipeline system

Lake Charles LNG Export Project

- Executed LNG Sale and Purchase Agreements (SPA) with first deliveries expected to commence as early as 2026
  - ENN Natural Gas – 1.8 million tonnes per annum for 20 years
  - ENN Energy – 0.9 million tonnes per annum for 20 years
  - Gunvor Group – 2.0 million tonnes per annum for 20 years
  - SK Gas – 0.4 million tonnes per annum for 18 years
  - China Gas – 0.7 million tonnes per annum for 25 years
  - The purchase price for all agreements is indexed to the Henry Hub benchmark, plus a fixed liquefaction charge, and the LNG will be delivered on a free-on-board (FOB) basis
  - SPAs become fully effective upon satisfaction of the conditions precedent by ET, including reaching a Final Investment Decision (FID)
- In active negotiations with a number of high-quality customers, and expect to make announcements of additional offtake agreements in the weeks ahead
- The only remaining brownfield project among those proposed on the U.S. Gulf Coast, providing timeline and cost advantages
- Estimated export capacity of up to 16.5 million tonnes per year
- Continue to work toward achieving FID by year-end 2022

Advantaged brownfield project with strategic gulf coast location

Permian Basin NGL Production



Source: PointLogic, ET estimates

Focused on Increased Returns and Shorter Cash Cycle

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2022E Growth Capital: $1.8 billion to $2.1 billion[1]

		% of 2022E[1]
Midstream	• Grey Wolf and Bear high-recovery cryogenic processing plants • Efficiency improvements and emissions reductions projects • Modernization and debottlenecking of existing system • Permian Bridge Pipeline project • Multiple gathering & processing and compression projects (primarily W. Texas, Northeast)	**~37%**
Interstate	• Gulf Run Pipeline project and new connection • Multiple smaller projects	**~24%**
NGL & Refined Products	• Mariner East Pipeline System • Nederland LPG facilities • Mont Belvieu frac and storage facilities • Mont Belvieu Frac VIII • Multiple smaller projects	**~22%**
Intrastate	• New Permian gas takeaway pipeline • Oasis pipeline optimization • Multiple smaller projects	**~10%**
Crude Oil	• Ted Collins Link • Cushing South Pipeline • Multiple smaller projects	**~7%**

Balanced investing across ET's growing asset base with majority completed at ~6x EBITDA

1. *Other segment growth capex makes up ~1% of 2022E growth capital*

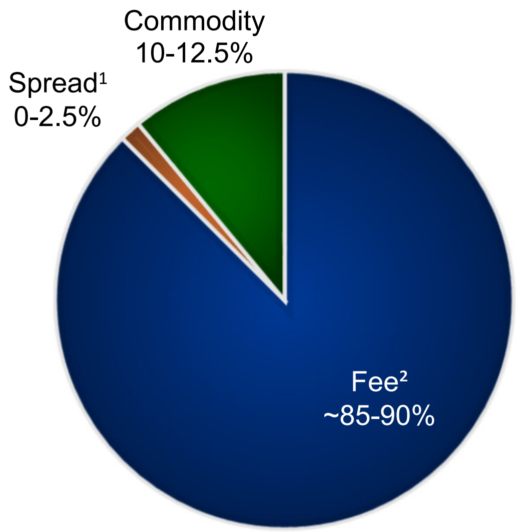
2022 Outlook Supported by Strong Core Business

Updated ET 2022E Adjusted EBITDA $12.6 - $12.8 billion

2021 to 2022 Adjusted EBITDA Drivers

+ Enable Acquisition
+ NGL pipeline and export activities
+ NGL / gas prices
- Lower asset optimization
- Rising costs
+ Organic Projects
  + Orbit Ethane Export Terminal
  + Nederland LPG Expansions
  + Mariner East Pipeline System/PA Access
  + Permian Bridge
  + Cushing South
  + Bakken optimization project

2022E Adjusted EBITDA Breakout



Pricing/spread assumptions based on current futures markets

1. Spread margin is pipeline basis, cross commodity and time spreads
2. Fee margins include transport and storage fees from affiliate customers at market rates

Alternative Energy Group – Leveraging asset base and expertise to develop projects to reduce environmental footprint

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Focused on leveraging significant asset base and energy industry expertise to develop projects to reduce environmental footprint throughout operations

Dual Drive Compressors - Established in 2012

- Patented technology that allows for switching between electric motors and natural gas engines to drive compressors, and offers the industry a more efficient compression system, helping reduce greenhouse gas emissions
- In 2021, this technology allowed ET to reduce Scope 1 CO_2 emissions by more than 765,000 tons, a 53% improvement over 2019
- In June 2021, our patented Dual Drive Technologies natural gas compression system was awarded a GPA Midstream Environmental Excellence award for its impact on reducing CO_2 emissions

Carbon Capture Utilization and Sequestration

- Currently pursuing projects related to G&P facilities and evaluating opportunities to capture carbon from ET and third-party facilities in the Northeast
- Opportunities to transport CO_2 through existing underutilized ET pipelines and/or through new build pipelines to sequestration sites
- Recently entered into a letter of intent with CapturePoint Solutions to develop a carbon capture, transportation and sequestration project related to our Haynesville gas processing plants
- Provide cash flows to Energy Transfer with minimal capital requirements due to structures that allow monetization of federal tax credits

Renewable Energy Use

- Approximately 20% of the electrical energy ET purchases originates from a renewable energy source

Renewable Fuels

- Evaluating opportunities to transport renewable diesel and renewable natural gas
- Benefit from significant current asset footprint

Solar

- Entered into first-ever dedicated solar contract, which anchors a 28 megawatt solar facility (Maplewood 2) in West Texas
- Operate approximately 18,000 solar panel-powered metering stations across the country
- Entered into second renewable energy power purchase agreement for 120 megawatts of electricity from facility in NE Texas

Repurpose Existing Assets

- Evaluating repurposing extensive acreage in WV, VA, KY and ND to develop solar and wind projects
- Pursuing opportunities to utilize ET's significant asset footprint for the transportation of renewable fuels, CO_2 and other products

- **Executed LOI with CapturePoint Solutions to pursue joint development of CCS hub in Louisiana**
- **Provides a compelling solution for Haynesville area carbon capture**
- **Project expected to generate attractive financial returns**

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Appendix / Non-GAAP Reconciliations

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Non-GAAP Reconciliation

Energy Transfer LP
Reconciliation of Non-GAAP Measures*

	2019	2020	2021					2022		
	Full Year	Full Year	Q1	Q2	Q3	Q4	Year	Q1	Q2	YTD
Net income	$ 4,825	$ 140	$ 3,641	$ 908	$ 907	$ 1,231	$ 6,687	$ 1,487	$ 1,622	$ 3,109
Interest expense, net	2,331	2,327	589	566	558	554	2,267	559	578	1,137
Impairment losses	74	2,880	3	8	-	10	21	300	-	300
Income tax expense (benefit) from continuing operations	195	237	75	82	77	(50)	184	(9)	86	77
Depreciation, depletion and amortization	3,147	3,678	954	940	943	980	3,817	1,028	1,046	2,074
Non-cash compensation expense	113	121	28	27	26	30	111	36	25	61
(Gains) losses on interest rate derivatives	241	203	(194)	123	(1)	11	(61)	(114)	(129)	(243)
Unrealized (gains) losses on commodity risk management activities	5	71	(46)	(47)	19	(88)	(162)	45	(99)	(54)
Losses on extinguishments of debt	18	75	7	1	-	30	38	-	-	-
Inventory valuation adjustments (Sunoco LP)	(79)	82	(100)	(59)	(9)	(22)	(190)	(120)	(1)	(121)
Impairment of investment in unconsolidated affiliates	-	129	-	-	-	-	-	-	-	-
Equity in (earnings) losses of unconsolidated affiliates	(302)	(119)	(55)	(65)	(71)	(55)	(246)	(56)	(62)	(118)
Adjusted EBITDA related to unconsolidated affiliates	626	628	123	136	141	123	523	125	137	262
Other, net (including amounts related to discontinued operations in 2018)	(54)	79	15	(4)	(11)	57	57	59	25	84
Adjusted EBITDA (consolidated)	11,140	10,531	5,040	2,616	2,579	2,811	13,046	3,340	3,228	6,568
Adjusted EBITDA related to unconsolidated affiliates	(626)	(628)	(123)	(136)	(141)	(123)	(523)	(125)	(137)	(262)
Distributable Cash Flow from unconsolidated affiliates	415	452	76	89	103	78	346	86	82	168
Interest expense, net	(2,331)	(2,327)	(589)	(566)	(558)	(554)	(2,267)	(559)	(578)	(1,137)
Preferred unitholders' distributions	(253)	(378)	(96)	(99)	(110)	(113)	(418)	(118)	(117)	(235)
Current income tax (expense) benefit	22	(27)	(9)	(15)	(10)	(10)	(44)	41	(11)	30
Transaction-related income taxes	(31)	-	-	-			-	(42)	-	(42)
Maintenance capital expenditures	(655)	(520)	(76)	(140)	(155)	(210)	(581)	(118)	(162)	(280)
Other, net	85	74	19	17	14	18	68	5	7	12
Distributable Cash Flow (consolidated)	7,766	7,177	4,242	1,766	1,722	1,897	9,627	2,510	2,312	4,822
Distributable Cash Flow attributable to Sunoco LP (100%)	(450)	(516)	(108)	(145)	(146)	(143)	(542)	(142)	(159)	(301)
Distributions from Sunoco LP	165	165	41	42	41	41	165	41	42	83
Distributable Cash Flow attributable to USAC (100%)	(222)	(221)	(53)	(52)	(52)	(52)	(209)	(50)	(56)	(106)
Distributions from USAC	90	97	24	24	25	24	97	24	24	48
Distributable Cash Flow attributable to noncontrolling interests in other non-wholly-owned subsidiaries	(1,113)	(1,015)	(251)	(251)	(284)	(327)	(1,113)	(317)	(294)	(611)
Distributable Cash Flow attributable to the partners of Energy Transfer	6,236	5,687	3,895	1,384	1,306	1,440	8,025	2,066	1,869	3,935
Transaction-related adjustments	14	55	19	9	6	160	194	12	9	21
Distributable Cash Flow attributable to the partners of Energy Transfer, as adjusted	$ 6,250	$ 5,742	$ 3,914	$ 1,393	$ 1,312	$ 1,600	$ 8,219	$ 2,078	$ 1,878	$ 3,956

See definitions of non-GAAP measures on next slide

Non-GAAP Reconciliation

Definitions

Adjusted EBITDA and Distributable Cash Flow are non-GAAP financial measures used by industry analysts, investors, lenders and rating agencies to assess the financial performance and the operating results of Energy Transfer's fundamental business activities and should not be considered in isolation or as a substitute for net income, income from operations, cash flows from operating activities, or other GAAP measures. There are material limitations to using measures such as Adjusted EBITDA and Distributable Cash Flow, including the difficulty associated with using either as the sole measure to compare the results of one company to another, and the inability to analyze certain significant items that directly affect a company's net income or loss or cash flows. In addition, our calculations of Adjusted EBITDA and Distributable Cash Flow may not be consistent with similarly titled measures of other companies and should be viewed in conjunction with measurements that are computed in accordance with GAAP, such as segment margin, operating income, net income and cash flow from operating activities.

We define Adjusted EBITDA as total partnership earnings before interest, taxes, depreciation, depletion, amortization and other non-cash items, such as non-cash compensation expense, gains and losses on disposals of assets, the allowance for equity funds used during construction, unrealized gains and losses on commodity risk management activities, inventory valuation adjustments, non-cash impairment charges, losses on extinguishments of debt and other non-operating income or expense items. Inventory adjustments that are excluded from the calculation of Adjusted EBITDA represent only the changes in lower of cost or market reserves on inventory that is carried at last-in, first-out ("LIFO"). These amounts are unrealized valuation adjustments applied to Sunoco LP's fuel volumes remaining in inventory at the end of the period.

Adjusted EBITDA reflects amounts for less than wholly-owned subsidiaries based on 100% of the subsidiaries' results of operations. Adjusted EBITDA reflects amounts for unconsolidated affiliates based on the same recognition and measurement methods used to record equity in earnings of unconsolidated affiliates. Adjusted EBITDA related to unconsolidated affiliates excludes the same items with respect to the unconsolidated affiliate as those excluded from the calculation of Adjusted EBITDA, such as interest, taxes, depreciation, depletion, amortization and other non-cash items. Although these amounts are excluded from Adjusted EBITDA related to unconsolidated affiliates, such exclusion should not be understood to imply that we have control over the operations and resulting revenues and expenses of such affiliates. We do not control our unconsolidated affiliates; therefore, we do not control the earnings or cash flows of such affiliates.

Distributable Cash Flow is used by management to evaluate our overall performance. Our partnership agreement requires us to distribute all available cash, and Distributable Cash Flow is calculated to evaluate our ability to fund distributions through cash generated by our operations. We define Distributable Cash Flow as net income, adjusted for certain non-cash items, less distributions to preferred unitholders and maintenance capital expenditures. Non-cash items include depreciation, depletion and amortization, non-cash compensation expense, amortization included in interest expense, gains and losses on disposals of assets, the allowance for equity funds used during construction, unrealized gains and losses on commodity risk management activities, inventory valuation adjustments, non-cash impairment charges, losses on extinguishments of debt and deferred income taxes. For unconsolidated affiliates, Distributable Cash Flow reflects the Partnership's proportionate share of the investee's distributable cash flow.

On a consolidated basis, Distributable Cash Flow includes 100% of the Distributable Cash Flow of Energy Transfer's consolidated subsidiaries. However, to the extent that noncontrolling interests exist among the Partnership's subsidiaries, the Distributable Cash Flow generated by our subsidiaries may not be available to be distributed to our partners. In order to reflect the cash flows available for distributions to the partners of Energy Transfer, the Partnership has reported Distributable Cash Flow attributable to the partners of Energy Transfer, which is calculated by adjusting Distributable Cash Flow (consolidated), as follows:

- For subsidiaries with publicly traded equity interests, Distributable Cash Flow (consolidated) includes 100% of Distributable Cash Flow attributable to such subsidiary, and Distributable Cash Flow attributable to the our partners includes distributions to be received by the parent company with respect to the periods presented.
- For consolidated joint ventures or similar entities, where the noncontrolling interest is not publicly traded, Distributable Cash Flow (consolidated) includes 100% of Distributable Cash Flow attributable to such subsidiaries, but Distributable Cash Flow attributable to the partners reflects only the amount of Distributable Cash Flow of such subsidiaries that is attributable to our ownership interest.

For Distributable Cash Flow attributable to partners, as adjusted, certain transaction-related and non-recurring expenses that are included in net income are excluded.